

From “Is it unconfounded?” to “How much confounding would it take?”:  
Applying the sensitivity-based approach to assess causes of support for  
peace in Colombia

**Abstract**

Attention to the credibility of causal claims that rely upon observational data has increased tremendously in recent years. Often debate centers on whether the investigators have ruled out *any* degree of potential bias due to confounding, so that the result exactly (point) identifies the causal quantity of interest. While such debate is valuable to surface threats to unconfoundedness, the relevant scientific question is generally not whether bias is precisely zero but whether bias could have been severe enough to change our research conclusion. This suggests we should instead ask “*how much confounding would it take to change the substantive research conclusion?*”. This would improve transparency by showing how results are sensitive to deviations from exact unconfoundedness and permit more precise scrutiny of studies in which some biases are acknowledged to be possible, as well as from studies that claim to be “well-identified” (unbiased) but that may in fact be dramatically altered by even weak confounders one cannot effectively rule out. To illustrate this approach, we employ off-the-shelf sensitivity tools to examine two potential influences on support of the FARC peace agreement.

# 1 Introduction

Many important causal questions cannot be answered by randomized experiments, whether because researchers cannot ethically or practically randomize, or because they would like to study the effect of real world events that have already occurred. Unfortunately, most observational alternatives—such as those resting on covariate adjustment—require an assumption of “no unobserved confounding” to unbiasedly extract causal conclusions, and this assumption is only defensible under special conditions. Strategies that seek to limit confounding biases, such as difference-in-difference, regression discontinuity, instrumental variables, and quasi- or natural-experiments, offer opportunities to improve inference, but are not always available and require their own demanding, largely untestable assumptions.

Fortunately, recent increases in attention to the credibility of observational findings have heightened many researchers’ awareness of the risks posed by confounding. One manifestation of this heightened scrutiny is the practice of arguing whether a given result “is” or “is not” (exactly) identified—that is, whether an estimator based on observed data unbiasedly (or at least consistently) approaches some target causal quantity of interest. Such binary identification judgements usefully heighten scrutiny and surface potential identification failures. However, we argue that this approach is insufficient as a means of judging the credibility of research findings and can lead to errors in judgement. First, practically speaking, when the authors of a study argue that a causal effect is identified by their estimate, readers and critics can and should be able to disagree, e.g. by proposing unobserved confounders that have not been ruled out. A means of debating what damage would be done by such confounders is thus required. Second and more fundamentally, the scientifically relevant concern is not usually “is there exactly zero confounding bias?”, but rather “might confounding have altered the substantive research conclusion?”. Yet, the arguments deployed to claim that an observational study is well-identified are typically silent on the question of how fragile the result is in the face of possible errors in that judgement.

Consequently, even a study that is arguably “well-identified” (e.g. on the basis of a convincing natural experiment) could be sensitive to very weak confounders—perhaps too small to be definitively ruled out once confronted with this information. On the other hand, studies in which the authors recognize confounding may exist could in fact require powerful confounding to alter their conclusions—perhaps so powerful that such confounding can be deemed implausible.

Many other studies will fall in between these extremes. In all cases, we argue, reporting how much confounding it would take to overturn a given result is transparency enhancing. While conventional statistics like the t-statistic, coefficient, or p-value do not answer this question, they can be transformed to produce “sensitivity statistics” that do (Cinelli and Hazlett, 2020).

We thus argue that research practice in political science and other fields would do well to focus on the more relevant question of “how much confounding would it take to change the conclusion” to more carefully debate the credibility of a result. This applies whether authors attempt to claim perfect identification or admit to imperfect identification. We demonstrate how this can be achieved using off-the-shelf sensitivity analysis tools that formally characterize the sensitivity of results to unobserved confounding.

Throughout, we focus on an application: examining proposed influences on civilian voting behavior in the 2016 peace deal with the FARC in Colombia. This question has attracted great scholarly interest, with at least 14 observational papers since 2017 (see Appendix A for an expanded review). Scholars seeking to explain this real-world event have coalesced around two potential influences on voting behavior: (1) *exposure to violence* and (2) *political affiliation* with the deal’s champion, President Santos. Their findings have been remarkably consistent in supporting both the exposure to violence (e.g. Meernik, 2019; Tellez, 2019a) and political affiliation hypotheses (e.g. Krause, 2017; Dávalos et al., 2018; Branton et al., 2019). Yet, none of these papers has been positioned to claim “perfect identification” given their observational nature and the difficulties of arguing for a total absence of unobserved confounding.<sup>1</sup> Looking beyond binary identification claims, we find that even very weak confounders could explain away the relationship between exposure to violence and FARC support. However, the effect of political affiliation requires very large confounding to overturn. Such analyses do not settle the issue of causality, of course, but they transparently communicate what assumptions about the strength of confounding would need to hold to achieve a given result, and enable more reasoned and productive debate than conventional approaches alone.

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<sup>1</sup>Experimental alternatives that seek to test particular claims are of course possible, see. e.g. Matanock, Garbiras-Díaz and García-Sánchez, 2018; Matanock and Garbiras-Díaz, 2018. However, our interest here lies in practices of making causal claims from observed, non-experimental data.

## 2 The sensitivity-based approach

We use the term sensitivity analysis specifically to refer to statistical analyses that characterize how a result changes under postulated unobserved confounding. Such tools have a long history dating back to at least [Cornfield et al. \(1959\)](#). Yet they remain largely unutilized: In the top three general interest political science journals in 2019, only 7 out of 119 (5.9%) papers whose conclusions may be altered by unobserved confounding included formal analyses describing the strength of confounding required to change the conclusion.<sup>2</sup> To be clear, a substantial fraction of papers (91, or 76%) engage in some form of robustness tests, typically procedures that attempt multiple specifications or sub-group analyses. While these have important uses, they do not quantify the amount of unobserved confounding that it would take to alter the conclusion.

Conventional statistics (e.g. t-statistics, coefficients, or p-values) do not capture a result’s fragility in the face of unobserved confounding. For example, even highly statistically significant results, as judged by p-values or t-statistics alone, can be explained away by very small confounders—a problem that paradoxically grows rather than diminishes with the size of the dataset. Fortunately, sensitivity statistics can be computed that do correctly characterize how an estimate would change under varying degrees of postulated confounding, or equivalently, the strength of confounding required to achieve a given change in an estimate.

Any statistical tool for sensitivity analysis can be put to this purpose, if it (i) correctly and clearly illuminates the strength of confounding required to alter the research conclusion, and (ii) aids researchers, as cogently as possible, in understanding that strength of confounding or in debating whether such confounding plausibly exists. While similar analyses could and should be conducted for other estimation approaches (e.g. matching and weighting estimators), we focus here on the sensitivity of linear regression models because (i) linear regression is ubiquitous in political science (including in the works we consider in this application); and (ii) because the linearity of these approaches proves especially convenient for analyzing sensitivity. Of the sensitivity toolkits developed for linear regression, we employ [Cinelli and Hazlett \(2020\)](#), which elaborates on the concept of omitted variables bias that will be familiar to many readers. This

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<sup>2</sup>Of the papers published in the *American Political Science Review*, *Journal of Politics*, and *American Journal of Political Science* in 2019, we coded 119 as relying upon observational research designs in which confounding would be a concern for their primary research question. This excludes principally field, survey, lab, and conjoint experiments. It includes “natural” and “quasi” experiments, as these are designs in which authors have reason to believe confounding is limited, but cannot rule it out entirely, making them ideal for sensitivity analyses.

approach also conveniently produces summary statistics for characterizing and communicating sensitivity and offers rigorous tools for comparing hypothetical confounders to observed benchmarks. We discuss the broader landscape of sensitivity approaches and how they compare in Appendix B.

While space prevents a full review of statistical tools required for any sensitivity analysis, we provide here the minimal technical material required to discuss and responsibly employ these tools. We refer readers interested in the technical details to [Cinelli and Hazlett \(2020\)](#) as well as to Appendix C, where we discuss finer points and commonly raised questions and concerns regarding these tools. The key to correctly understanding what this approach does and does not offer begins with focusing on “the regression you ran” and its comparison to “the regression you wish you ran”. Suppose the investigator wishes to see estimates from regressing an outcome ( $Y$ ) on a treatment ( $D$ ), covariates ( $\mathbf{X}$ ), and additional covariate ( $Z$ ) as in

$$Y = \hat{\tau}D + \mathbf{X}\hat{\beta} + \hat{\gamma}Z + \hat{\epsilon}_{\text{full}} \quad (1)$$

However, the variable  $Z$  is unobserved, so the “restricted” regression actually estimated is

$$Y = \hat{\tau}_{\text{res}}D + \mathbf{X}\hat{\beta}_{\text{res}} + \hat{\epsilon}_{\text{res}}. \quad (2)$$

The central question is how the observed estimate ( $\hat{\tau}_{\text{res}}$ ) differs from the desired one,  $\hat{\tau}$ . We thus define  $\widehat{\text{bias}} := \hat{\tau}_{\text{res}} - \hat{\tau}$ , the difference between the estimate *actually* obtained and what would have been obtained in the same sample had the missing covariate  $Z$  been included. As shown in [Cinelli and Hazlett \(2020\)](#), the bias due to omission of  $Z$  can be written as

$$|\widehat{\text{bias}}| = \text{se}(\hat{\tau}_{\text{res}}) \sqrt{\frac{R_{Y \sim Z | \mathbf{X}, D}^2 R_{D \sim Z | \mathbf{X}}^2}{1 - R_{D \sim Z | \mathbf{X}}^2} (\text{df})}, \quad (3)$$

The two sensitivity parameters here are partial  $R^2$  values,  $R_{Y \sim Z | \mathbf{X}, D}^2$  and  $R_{D \sim Z | \mathbf{X}}^2$ . The first ( $R_{Y \sim Z | \mathbf{X}, D}^2$ ) describes what fraction of variance in  $Y$  *not already (linearly) explained by  $X$  and  $D$* , can be explained by  $Z$ . The second,  $R_{D \sim Z | \mathbf{X}}^2$  is similarly the fraction of variance in the treatment status explained by confounding, after accounting for the observed covariates. A similar expression is available describing the adjusted standard error (see [Cinelli and Hazlett, 2020](#)) in terms of the same parameters,  $R_{Y \sim Z | \mathbf{X}, D}^2$  and  $R_{D \sim Z | \mathbf{X}}^2$ . A fundamental fact conveyed

by these formulas is that these two parameters jointly characterize the only properties we need to know about an omitted confounder in order to determine how the point estimate, standard error, t-statistic, or p-value we be changed by including that variable.<sup>3</sup>

To communicate the fragility of a result in the face of unobserved confounding we employ two of the summary statistics described in Cinelli and Hazlett (2020). The first is the partial  $R^2$  of the treatment with the outcome, having accounted for control variables,  $R_{Y \sim D | \mathbf{X}}^2$ . Beyond quantifying the explanatory power of the treatment over the outcome, this value has a sensitivity interpretation as an “extreme scenario” analysis: If we assume that confounders explain 100% of the residual variance of the outcome, the  $R_{Y \sim D | \mathbf{X}}^2$  tells us how much of the residual variance in the treatment such confounders would need to explain to bring the estimated effect down to zero. The second summary quantity is the *robustness value* ( $RV$ ). Confounding that explains at least  $RV\%$  of residual variance in the treatment and in the outcome would reduce the implied estimate to zero. That is, if both  $R_{Y \sim Z | \mathbf{X}, D}^2$  and  $R_{D \sim Z | \mathbf{X}}^2$  exceed the  $RV$ , then the effect would be reduced to zero or beyond. If both  $R_{Y \sim Z | \mathbf{X}, D}^2$  and  $R_{D \sim Z | \mathbf{X}}^2$  are less than the  $RV$ , then we know confounding is not sufficient to eliminate the effect. This makes the  $RV$  a single dimensional summary of overall sensitivity. Both quantities can be easily computed from already-published OLS results – see Appendix E. Similarly, we may wish to summarize the amount of confounding such that the  $1 - \alpha$  confidence interval would no longer exclude a particular null value. For example, if confounding explains  $RV_{\alpha=0.05}\%$  of both the treatment and outcome, it reduces the adjusted effect to the point where the 95% confidence interval would just include zero.<sup>4</sup>

Finally, “benchmarking” tools provide one useful way to interpret sensitivity analyses and argue for bound on confounding, by comparing the strength of confounding require to change the result to the explanatory power of one or more observed covariates. This aids, first, in understanding the magnitude of confounding required to change an answer by restating it in terms of observed covariates, for which we have stronger intuitions regarding the strength of relationship with treatment and outcome. Further, if users are able to employ their domain

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<sup>3</sup>To avoid confusion, note that these “partial”  $R^2$  values and are distinct from other quantities such as the “added  $R^2$ ” (which does not use the residual variance in its denominator) or the total  $R^2$  explained by a set of covariates. Importantly, a large total  $R^2$ —as sometimes seen in fixed effect models, for example—does not imply that the partial  $R^2$  values of interest are large. Even if covariates explain 99% of the variance in some  $Y$  (i.e. a high total  $R^2$ ), the question of what share of the remaining variance is explained by treatment (the partial  $R^2$ , in this case,  $R_{Y \sim X | D}^2$ ) remains open—turns out to be a vital element in computing sensitivity.

<sup>4</sup>More generally, the  $RV_{q,\alpha}$  gives the amount of confounding required such that an effect estimate reduced by the fraction  $q$  (e.g. 50%) would fall just within the confidence interval.

knowledge and information about treatment assignment to argue that unobserved confounding is not likely to explain “ $k$  times more of the treatment assignment and outcome” than a given observable, and confounding of such strength would not change the conclusion, this can be compelling evidence for the credibility of the research conclusion. At the other extreme, if one makes an assumption that risks being optimistic, yet the resulting bound still does not “protect” the estimate against confounding that would alter the main conclusions, a study’s result will be difficult to defend with confidence.

We employ these tools using the `sensemkr` package for R. Replication code for our analyses can be found at [future home of replication code], and additional examples, tutorials, and other resources for using these tools can be found in Appendix C.

### 3 Support for the FARC peace agreement

We now illustrate these tools by applying them to examine different explanations for public support of the 2016 peace deal with the FARC in Colombia. In October 2016, Colombians voted in a referendum on a peace agreement with the FARC, a leftist guerilla group. The peace deal was ultimately rejected, but given the immense variation in municipality-level vote share in favor of the deal (ranging from 19% to 96% in towns with at least 1,000 voters), many have sought to explain levels of support for the deal. Scholarship has coalesced around two explanations: exposure to FARC violence and political affiliation with President Santos (see Appendix A). As is often the case for substantively important questions in political science, the “treatment” of interest (exposure to violence or political affiliation) cannot be assigned randomly, nor can we argue that it is as-if random conditional on some set of observables  $X$ . Nevertheless, previous papers on this topic have relied upon various covariate adjustment approaches to address confounding (e.g. regression, matching, and weighting). Unfortunately, none of these can hope to argue for an absence of unobserved confounders, so the results must be understood as potentially biased.<sup>5</sup>

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<sup>5</sup>Concretely, one troubling example of a potential confounder we cannot observe is “latent sympathy for the FARC”. For example, suppose that those who are more sympathetic to the FARC also tend to be more supportive of one party or leader and more supportive of the deal, while perhaps living in areas that the FARC refrain from attacking. Such “common cause confounding” would confound both the violence and political affiliation accounts in the observed directions.

### 3.1 Assessing evidence for the effect of exposure to violence

We consider first a naive, direct comparison by regressing  $Deaths_{i,2011-2015}$ , the number of deaths in municipality  $i$  committed by the FARC between 2011 and 2015, on the proportion voting “Yes” in municipality  $i$ . Table 1 presents results for such a regression (Model 1), together with the sensitivity quantities. The coefficient of 1.45 ( $p < 0.001$ ) on violence in 2011-2015 implies that with each additional observed death, we expect to see a 1.45 percentage point increase in support for the FARC peace deal. In usual research practice, despite an awareness that confounders may have generated an unknown amount and direction of bias, such a result is typically communicated as “suggestive evidence” that exposure to violence causes higher support for peace.

Table 1: Augmented regression results for violence

Outcome: *Vote for peace deal*

Treatment:	Est.	SE	t-stat	$R^2_{Y \sim D   \mathbf{X}}$	$RV$	$RV_{\alpha=0.05}$	df
1. <i>Deaths 2011-2015</i>	1.45	0.30	4.90	2.1%	14%	8.4%	1121
2. <i>Deaths 2011-2015</i>	0.61	0.29	2.11	0.40%	6.1%	0.4%	1115

The sensitivity quantities added to Table 1 quickly characterize how strong confounding would have to be to alter our conclusion. The robustness value ( $RV$ ) tells us that confounding that explains at least 14% of the residual variance in both violence and support for peace would be enough to eliminate this effect entirely. Recalling that taking the square root of an  $R^2$  allows interpretation on the usual correlation scale, this means a hypothetical confounder with a (residual) correlation of 0.34 to both the treatment (violence) and outcome (support for the peace deal) would be sufficient to explain away the entire result. Similarly, the  $RV_{\alpha=0.05}$  value tells us that confounding explaining 8.4% of residual variance in violence and support would reduce the estimate to the edge of statistical insignificance. Finally, the  $R^2_{Y \sim D | \mathbf{X}}$  tells us that if an unobserved confounder explains 100% of the remaining outcome variation, such a confounder would have to explain only 2.1% of the residual variation in the violence treatment in order to reduce the estimated effect to zero.

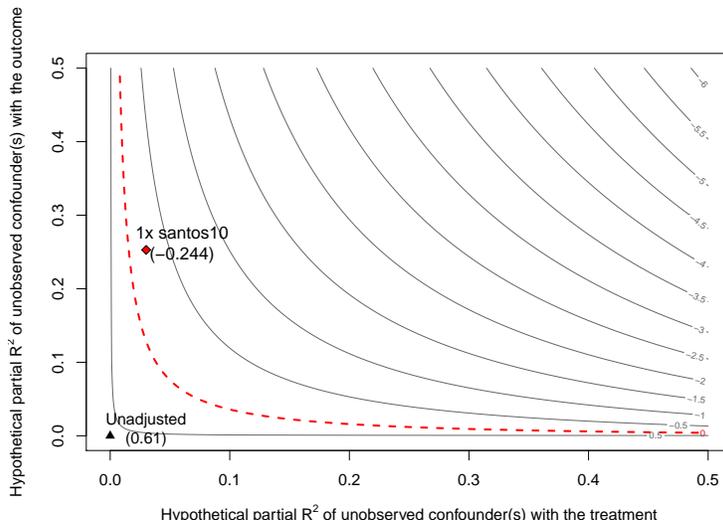
In practice, rather than debating whether confounding would overturn a simple bivariate relationship, researchers typically include control variables that they hope or argue will reduce the scope for uncontrolled confounding. Model 2 includes a number of potentially worrying observed confounders (see Appendix D for details). The resulting coefficient estimate is 0.61,

with a t-statistic of 2.11. While this may pass the bar for publication and be regarded as suggestive and statistically significant evidence in many contexts, we emphasize that the statistical significance of a result alone says nothing of the degree of confounding that would alter the conclusion. A confounder explaining only 6.1% of the residual variation in both violence and support for peace would eliminate the effect; a confounder explaining only 0.4% of both would reduce the effect to the boundary of insignificance at the  $\alpha = 0.05$  level. Thus, confounders with statistically quite weak relationships to treatment and outcome would be enough to alter our conclusions regarding the role of violence in support for peace. We expect readers would not have trouble coming up with confounders that arguably relate to treatment and outcome at least as strongly, such as sympathy for the FARC.

Beyond these summary statistics, researchers might sometimes find it more useful to visualize the bias as they separately vary the strength of the confounding in terms of the treatment and outcome associations (Figure 1). These plots can also be used to provide the results of benchmarking examples, visualizing how bias would be bounded subject to assumptions that relate the strength of unobserved confounding to the explanatory power of one or more observables. For example, let us assume that *political affiliation* is “stronger” than confounding, in the sense that it explains a greater share of both the outcome and treatment than can true confounding. We proxy for political affiliation using vote share for Santos in 2010, to ensure it is pre-treatment with respect to 2011–2015 violence. While assuming such a limitation on confounding may already be indefensible—it is hard to argue that *political affiliation* explains more remaining variation in exposure to violence than all other confounders could—it already admits more than enough confounding to change the sign of the estimate. Specifically, the point in Figure 1 marked “1x santos10” indicates what the adjusted estimate would be had confounding of this strength been present, bringing the original estimate (+0.61) to the opposite side of zero (-0.24).

Finally, sensitivity analyses can also aid readers and reviewers in assessing sensitivity even when authors did not provide these analyses. Using reported results in Tellez (2019b) and Pechenkina and Gamboa (2019), we find an  $RV$  of 4.7% and 9.7%, respectively, and an  $RV_{\alpha=0.05}$  of just 1.8% and 0.04%, respectively. Thus, published results reflect sensitivity values similar to our own. These analyses are detailed in Appendix E.

Figure 1: Contour plot showing sensitivity to hypothesized confounding.



### 3.2 Assessing evidence for the effect of political affiliation

Next, we examine the political affiliation hypothesis. We estimate the coefficients in a model regressing vote-share for President Santos in 2014 in municipality  $i$  on the proportion voting “Yes” in municipality  $i$ , including controls for potential confounders (see Appendix D for details). Table 2 shows augmented regression results with sensitivity statistics. The estimated effect of Santos 2014 vote share on support for peace (0.67) is positive and statistically significant. Vote share for Santos in 2014 explains 59% ( $R_{Y \sim D|X}^2$ ) of the residual variation in support for peace, meaning that even confounding that explains 100% of the residual variation in the outcome would need to explain 59% of the residual variation in vote share for Santos in order to eliminate the estimated effect. Confounding that explains less than 68% ( $RV$ ) of both vote share for Santos and support for peace would not be sufficient to eliminate the effect.<sup>6</sup> Finally, for the 95% confidence interval to just include zero, confounding would have to explain 66% of residual variance in both treatment and outcome ( $RV_{\alpha=0.05}$ ).<sup>7</sup>

Again, where other studies employed OLS we can determine how sensitive their results would be as well. In Krause (2017), the coefficient for Santos 2014 vote share in a similar model is 0.62, close to our estimate of 0.67. The t-statistic of 45 together with 1,069 residual degrees of

<sup>6</sup>Recall that an  $R^2$  is just the square of  $r$ , the correlation coefficient. Thus, a partial  $R^2$  of 0.68 corresponds to a correlation of  $\sqrt{68\%} \approx 82\%$  after accounting for the other covariates—an extremely high correlation by any standard.

<sup>7</sup>While it appears that a similar if coarser conclusion could be drawn by simply comparing the t-statistics of the models, this is only because the sample sizes are similar across models here. More generally t-statistics and p-values cannot reflect how strong confounding must be to alter our conclusions without adjustment based on the degrees of freedom. For example, a coefficient with a t-statistic of 10 and only 200 degrees of freedom has an  $RV$  of 50%; however with one million degrees of freedom, the same t-statistics correspond to an  $RV$  below 1%.

Table 2: Augmented regression results for political affiliation

Outcome: <i>Vote for peace deal</i>							
Treatment:	Est.	SE	t-stat	$R_{Y \sim D   \mathbf{X}}^2$	$RV$	$RV_{\alpha=0.05}$	df
<i>3. Santos 2014 vote share</i>	0.67	0.02	37.5	59%	68%	66%	983

freedom would produce an  $RV$  of 72%, also similar to our own estimate of 68% (Appendix E). We discuss further analyses, including benchmarking, on the political affiliation hypothesis in Appendix F.

## 4 Discussion

Whereas binary judgements that a study is “well-identified” or not are useful in drawing attention to identification concerns, the central concern in observational research is not whether there is *any* confounding bias, but whether the research conclusion might have been substantively affected by it. In any setting where arguments for exact identification may fail, we argue that more can be learned and transparently conveyed by reporting how much confounding it would take to substantively alter a research conclusion, and by using tools such as benchmarking to aid in debating whether such confounding can or cannot be readily ruled out.

The example and tools shown here illustrate how such a sensitivity-based framework, if more widely adopted, could improve how observational research is conducted, communicated, and evaluated. First, this approach suggests standards for empirical research seeking to make causal claims using regression estimates. Summary sensitivity quantities reported in augmented regression tables provide readily interpretable information about one dimension of a result’s fragility – sensitivity to unobserved confounding. Here, sensitivity analyses have helped to determine that conclusions regarding the role of exposure to violence are currently too fragile to hold in high confidence. Even under the most favorable model used, confounding that explains just 6.1% of the residual variance of exposure to violence and support for peace would eliminate the result entirely, and a confounder explaining just 0.4% would reduce it below conventional levels of statistical significance. For the political affiliation hypothesis, however, a confounder explaining 100% of the residual variation in support for peace would have to explain 59% of the residual variation in political affiliation to alter our conclusions.

Second, these tools can improve how we judge the credibility and value of research projects

seeking to make causal claims from observational data by (i) providing readers a way of assessing how susceptible results are to confounding and (ii) encouraging critics to improve the quality of their criticism by replacing concerns about “any possibility of confounding” (i.e. point or exact identification) with concerns about specific confounders they can argue may be strong enough to make a difference. We must remember that the high degree of robustness for political affiliation does not rule out the possibility that confounding has altered our conclusion. However, given what we know about the degree of confounding required to alter our result, a colleague or reviewer cannot suggest “just any confounder” would be sufficient to meaningfully change our conclusion. Rather, those suggesting a particular confounder are obligated to argue why such a confounder would matter – i.e. that it could plausibly explain the amount of variation in treatment and outcome required by the sensitivity analysis to alter the results.

Ultimately, we hope these tools help to bring about a change in how we value empirical projects under challenging identification scenarios: A paper is not to be judged by whether it convinced us that the design leaves zero confounding, but rather by how it informs our understanding of results under degrees of confounding that may plausibly exist.

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